



MEMORANDUM

Management Services Memo No. 16-056

DATE: MARCH 10, 2016

TO: MAYOR AND COUNCIL

THRU: MARSHA REED, ACTING CITY MANAGER *MR*
DAWN LANG, MANAGEMENT SERVICES DIRECTOR *DL*

FROM: GREG WESTRUM, BUDGET MANAGER *GW*

SUBJECT: FISCAL YEAR (FY) 2015-16 MONTHLY REVENUE SUMMARY, SALES TAX COLLECTION REPORT AND GENERAL FUND EXPENDITURE REPORT THROUGH FEBRUARY 2016

Attached is the FY 2015-16 General Fund Monthly Revenue and Expenditure Report for the period ending February 2016. Included in this report are:

- Attachment 1 – General Fund Revenue Summary;
- Attachment 2 – Local Sales Tax Revenue Five-Year Comparison;
- Attachment 3 – Local Sales Tax Revenue by Class;
- Attachment 4 – Local Sales Tax Revenue Month-by-Month Comparison to Prior Year; and
- Attachment 5 – General Fund Expenditure Summary.

The General Fund Monthly Revenue Summary gives a budget to actual comparison of revenues through February 2016. This month reflects a 5.0% increase in total General Fund revenues from the budgeted revenue received to date based on historical trends.

Local transaction privilege (sales) tax through February 2016, reflects an increase of 6.1% over historical trend, and an increase of 2.4% compared to the same period last year. Collections in February 2016, were 0.1% higher than February 2015. The largest category, Retail/Manufactured Buildings/Jet Fuel, is 2.7% higher than one year earlier. Some increases compared to the same period last year include Utilities (+4.5%), Restaurants & Bars (+4.7%), Amusements (+16.1%), Real Property Rentals (+10.0%), Hotel/Motel (+3.7%), and Use Tax (+10.0%). Some categories lagging slightly compared to the prior year are Contracting (-10.75%) and Telecommunications (-8.6%).

Year to date results for other General Fund revenue categories are mostly higher, led by Licenses and Permits (+66.5%) and Interest and Investments (+75.2%) compared to budget based on

MS Memo No. 16-056

3/10/2016

Page 2

historical trend. Franchise Fees are 17.0% above historical trend, but these fees are typically paid quarterly or annually so the trend can vary significantly in any given month depending on the receipt of payments. Most other categories are +/- 10% of revenues compared to budget based on historical trend.

The FY 2015-16 General Fund Expenditure Summary report reflects the percent of adjusted budget expended and encumbered through February 2016, then compares this spending percent to the prior fiscal year. Spending of 65.0 % has occurred through February 2016, compared to 61.8% for the same period last year.

Should you have any questions regarding this information, please contact me at x2256 or Dawn Lang at x2255.

cc: Nachie Marquez, Assistant City Manager

CITY OF CHANDLER REVENUE SUMMARY

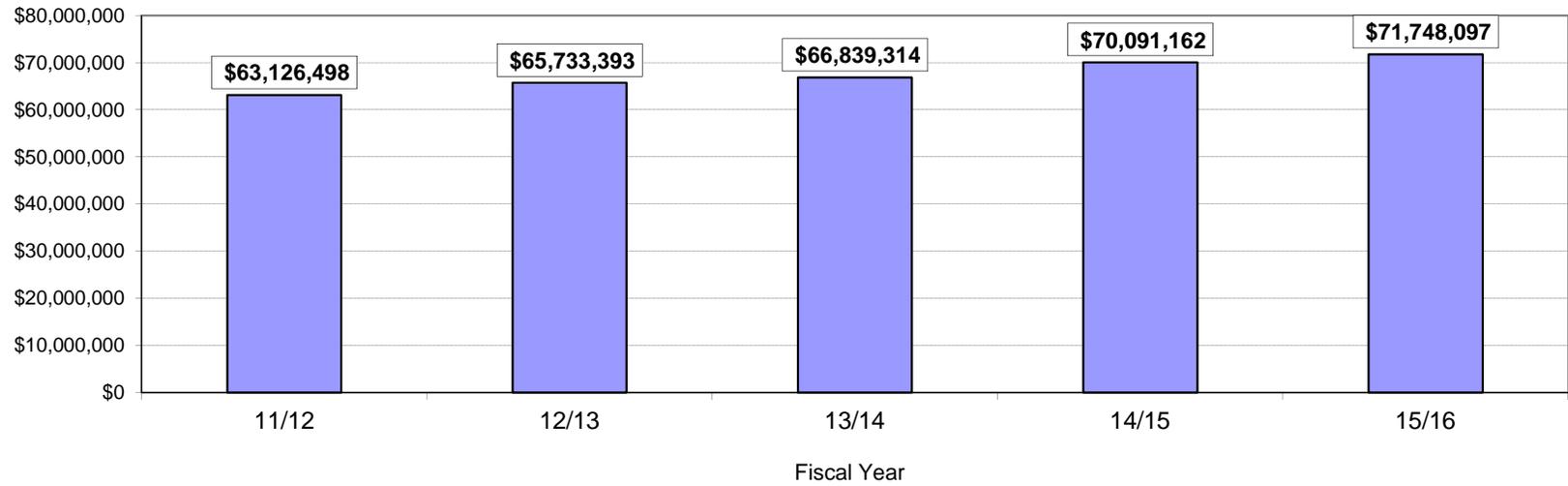
FY 2015-16 Year-To-Date Actuals Through February 2016

GENERAL FUND REVENUES	BUDGET		ACTUALS			COMPARISON TO PRIOR YEAR ACTUALS		
	FY 2015-16 Adopted Budget	FY 2015-16 Budget Prorated Based on Historical Trend	FY 2015-16 Actual Revenue YTD	+ or - of Actual to Budget Based on Historical Trend	% Change of Actual to Budget Based on Hist. Trend	FY 2014-15 Actual Revenues for Same Period	Difference + or (-) from FY 2014-15 to FY 2015-16	% Change of Actuals to Same Period FY 2014-15
Local Sales Tax Collections	\$ 102,100,000	\$ 67,596,557	\$ 71,748,097	\$ 4,151,540	6.1%	\$ 70,091,162	\$ 1,656,935	2.4%
Local Sales Tax Fees, Audit Assessments, Penalties, Interest	2,089,750	1,514,237	1,958,516	444,279	29.3%	2,213,847	(255,331)	-11.5%
Total Local Sales Tax Revenue	104,189,750	69,110,794	73,706,613	4,595,819	6.6%	72,305,009	1,401,604	1.9%
Franchise Fees	3,175,000	1,636,828	1,915,582	278,754	17.0%	1,670,050	245,532	14.7%
Primary Property Taxes	7,272,000	3,959,744	4,184,234	224,490	5.7%	3,952,865	231,369	5.9%
State Shared Sales Taxes	22,506,700	12,925,785	12,923,256	(2,529)	0.0%	12,328,134	595,122	4.8%
Vehicle License Tax	9,300,000	5,375,175	5,490,904	115,729	2.2%	5,100,797	390,107	7.6%
Urban Revenue Sharing	28,453,600	18,971,012	18,969,079	(1,933)	0.0%	19,072,483	(103,404)	-0.5%
Licenses & Permits	4,488,000	2,583,441	4,300,484	1,717,043	66.5%	3,277,044	1,023,440	31.2%
Charges for Services	11,767,600	6,954,409	6,335,483	(618,926)	-8.9%	6,455,738	(120,255)	-1.9%
Fines & Forfeitures	3,662,700	2,335,405	2,126,468	(208,937)	-8.9%	2,340,720	(214,252)	-9.2%
Interest & Investments	1,094,000	359,624	630,081	270,457	75.2%	328,109	301,972	92.0%
Other Revenues	1,748,399	1,165,599	1,340,870	175,271	15.0%	938,122	402,748	42.9%
Indirect Cost	7,174,390	4,782,927	4,782,927	(0)	0.0%	5,052,600	(269,673)	-5.3%
TOTAL GENERAL FUND REVENUES	\$ 204,832,139	\$ 130,160,743	\$ 136,705,981	\$ 6,545,238	5.0%	\$ 132,821,671	\$ 3,884,310	2.9%
Prior Month	\$ 204,832,139	\$ 113,367,764	\$ 119,871,014	\$ 6,503,250	5.7%	\$ 115,222,049	\$ 4,648,965	4.0%
Change from Prior Month	\$ -	\$ 16,792,979	\$ 16,834,967	\$ 41,988	-0.7%	\$ 17,599,622	\$ (764,655)	-1.1%

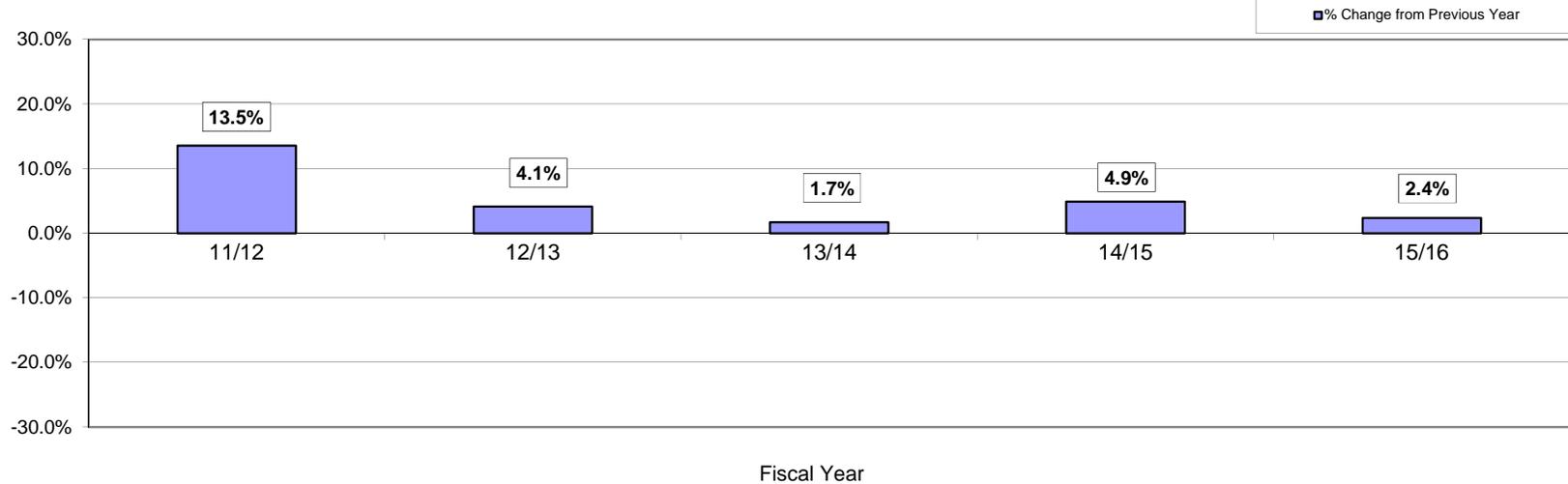
Note:

FY 2015-16 Adopted Budget excludes Interfund Transfers of \$900,000 to the General Fund for Impact Fee loan repayments.

Local Sales Tax Revenue* Through Month of February
 (Based on Retail Sales Through January)



Local Sales Tax Revenue*
 % Change from February through February of Previous Year (Year-to-Date)



*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

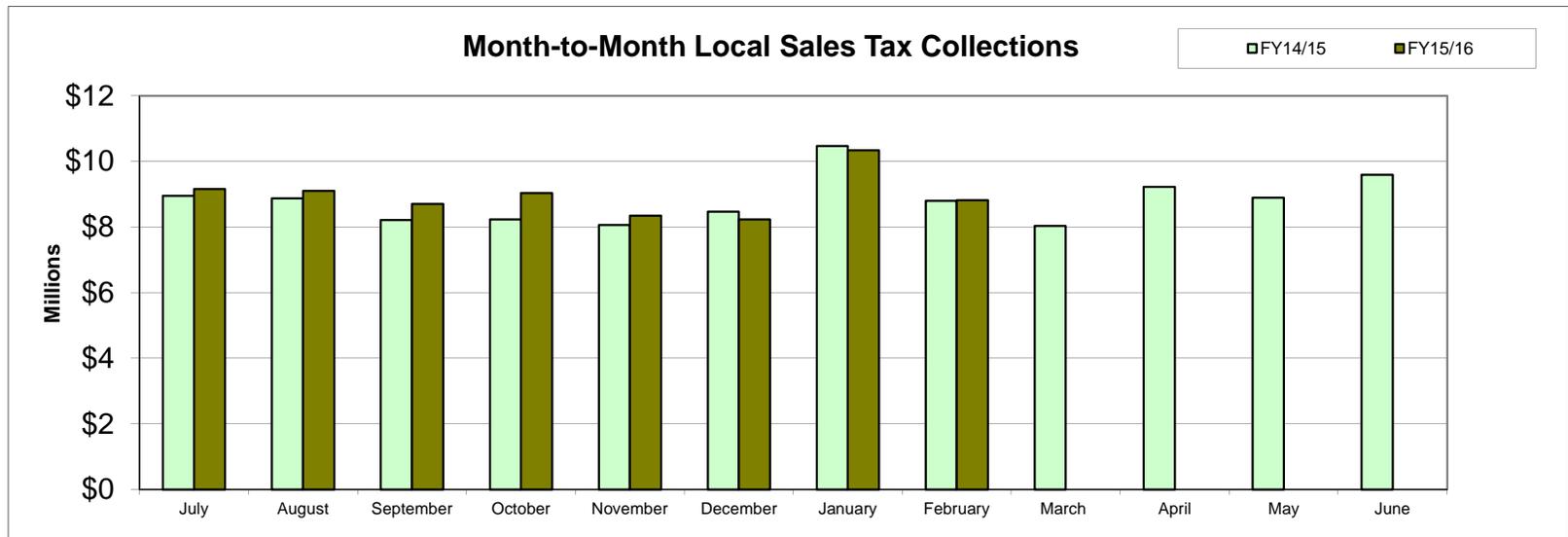
SALES TAX REVENUE BY CLASS THROUGH FEBRUARY EACH YEAR (YEAR-TO-DATE)											
Sales Tax Category	FY14-15	% Chg	THRU FEB	% Chg	THRU FEB						
	% of Total	fm PY	FY 2015-16	fm PY	FY 2014-15	fm PY	FY 2013-14	fm PY	FY 2012-13	fm PY	FY 2011-12
Utilities	12.5%	4.5%	\$ 9,989,563.98	8.1%	\$ 9,560,436.30	0.0%	\$ 8,840,485.56	1.3%	\$ 8,838,132.43	6.2%	\$ 8,726,342.00
Telecommunications	3.2%	-8.6%	2,110,031.73	-1.5%	2,308,561.47	-6.7%	2,343,833.19	1.9%	2,512,357.39	11.8%	2,466,403.32
Publishing / Advertising / Printing / Transportation	0.2%	0.5%	179,501.49	4.9%	178,540.37	-23.9%	170,219.87	-9.5%	223,820.17	6.7%	247,303.26
Restaurants & Bars	9.6%	4.7%	6,738,225.80	5.6%	6,432,691.79	7.0%	6,093,980.55	1.9%	5,694,229.17	10.3%	5,585,477.82
Amusements	0.8%	16.1%	631,523.27	16.5%	543,994.44	3.6%	466,936.92	-0.5%	450,591.28	7.9%	452,760.72
Real Property Rentals	11.3%	10.0%	8,676,544.38	7.8%	7,887,295.80	1.8%	7,315,098.69	7.4%	7,186,898.96	6.7%	6,688,820.30
Tangible Personal Property Rentals	3.1%	-5.3%	2,028,328.51	16.3%	2,141,529.04	-4.8%	1,841,022.29	14.1%	1,933,024.63	3.0%	1,694,815.74
Hotels / Motels	2.7%	3.7%	1,528,921.31	6.4%	1,473,814.65	8.4%	1,385,301.36	0.3%	1,277,741.94	22.5%	1,274,039.29
Contracting	8.4%	-10.7%	5,528,356.36	-7.0%	6,194,072.92	-6.6%	6,661,167.92	3.0%	7,129,319.44	65.0%	6,919,674.26
Retail / Manufactured Buildings / Jet Fuel	47.1%	2.7%	33,551,260.59	5.6%	32,655,509.15	4.4%	30,924,507.41	4.6%	29,625,452.08	10.5%	28,320,409.20
Use Tax	1.1%	10.0%	785,839.15	-10.3%	714,715.88	-7.5%	796,759.76	14.8%	861,825.24	10.8%	750,452.50
TOTAL SALES TAX REVENUE	100.0%	2.4%	\$ 71,748,096.57	4.9%	\$ 70,091,161.81	1.7%	\$ 66,839,313.52	4.1%	\$ 65,733,392.73	13.5%	\$ 63,126,498.41

*Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.

CITY OF CHANDLER LOCAL SALES TAX REVENUE

Monthly Actuals Compared to Prior Year

Local Sales Tax Collections *	Monthly Collections FY14/15	Monthly Collections FY15/16	\$ Difference + / (-) FY15/16 over FY14/15	% Difference + / (-) FY15/16 over FY14/15
July	8,951,200	9,159,604	208,404	2.3%
August	8,878,039	9,107,351	229,312	2.6%
September	8,216,900	8,703,199	486,299	5.9%
October	8,230,791	9,037,881	807,090	9.8%
November	8,064,142	8,350,897	286,755	3.6%
December	8,471,569	8,235,914	(235,655)	-2.8%
January	10,475,640	10,337,210	(138,430)	-1.3%
February	8,802,881	8,816,041	13,160	0.1%
March	8,039,585			
April	9,224,608			
May	8,892,715			
June	9,594,021			
Totals	70,091,162	71,748,097	1,656,935	2.4%



**Totals are for sales tax only, and exclude privilege license fees, audit assessments, interest, and penalties.*

CITY OF CHANDLER GENERAL FUND EXPENDITURE SUMMARY THROUGH FEBRUARY 2016

Department	Adopted Budget	Adjusted Budget	Expenses & Encumbrances Thru Feb 2016	Percentage of Adjusted Budget Expended & Encumbered Thru Feb 2016	Percentage of Adjusted Budget Expended & Encumbered Thru Feb 2015	Over/Under Last Year's Percentage
City Clerk	\$ 617,010	\$ 638,364	\$ 399,708	62.6%	73.3%	-10.7%
City Manager and Organizational Support*	31,542,698	33,364,684	22,193,782	66.5%	67.4%	-0.9%
Communications & Public Affairs	2,317,974	2,516,836	1,667,596	66.3%	67.1%	-0.8%
Community & Neighborhood Services	20,522,667	21,777,009	14,202,315	65.2%	66.7%	-1.5%
Fire	33,446,070	34,521,069	23,465,571	68.0%	67.6%	0.4%
Law	3,475,487	3,557,497	2,289,659	64.4%	60.4%	4.0%
Magistrate	4,306,286	4,371,229	2,708,741	62.0%	60.5%	1.5%
Management Services	7,124,855	7,419,578	4,730,676	63.8%	64.2%	-0.4%
Mayor and Council	837,550	851,855	555,796	65.2%	61.9%	3.3%
Police	66,601,585	67,477,472	47,409,902	70.3%	66.9%	3.4%
Transportation & Development	18,002,139	21,118,498	14,844,091	70.3%	61.0%	9.3%
Non-Departmental (Personnel Services and O&M)	10,344,754	18,127,185	5,811,547	32.1%	10.0%	22.1%
Subtotal Prior to Contingencies/Reserves	\$ 199,139,075	\$ 215,741,276	\$ 140,279,384	65.0%	61.8%	3.2%
Non-Departmental Reserves (Carryforward, Utility, Fuel & DT)	14,649,854	2,474,361	-	0.0%	0.0%	0.0%
Non-Departmental Contingencies (15% & Council)	30,806,993	24,233,072	-	0.0%	0.0%	0.0%
TOTAL	\$ 244,595,922	\$ 242,448,709	\$ 140,279,384	57.9%	54.9%	3.0%

* Organization Support includes Building & Facilities, Cultural Affairs, Economic Development, Human Resources, Information Technology, and Planning.

Adopted Budget: Includes estimated reserves for encumbrance carryforward from the previous fiscal year and full Council approved reserve/contingency established in the budget.

Adjusted Budget: Includes movement of estimated reserves for encumbrance appropriation to Departments based on actual end-of-year encumbrances and Council approved contingency transfers. Reserves/Contingency appropriation cannot be spent from Reserve/Contingency line items; it must be moved to spendable lines within Departments.

NOTE: The total Adopted budget compared to the total Adjusted budget always equals when viewing all funds. When looking at the General Fund only, it is not uncommon for the amounts to differ. This is due to estimated carryforward appropriation, personnel adjustment appropriation or Council approved contingency transfers being moved to other funds, as directed by Council and authorized by the Budget Resolution.